Cross Sponsoring and Line Switching presents a serious threat to the stability and profitability of every Distributor's organization. This policy protects your downline, your relationships, and ultimately your business by insuring that the time and hard work you invest to build your downline cannot be poached by others.

## **Applicable Policy:**

As a Xyngular Distributor, you agree to not encourage, entice, or otherwise assist another Distributor to transfer to a different sponsor after the 3-day business rule.

If you wish to enroll under a different sponsor after 3 business days, you must first terminate your account and remain inactive for 6 months. After the 6-month period you are eligible to reenroll under any line of sponsorship you wish.

## Why we have this policy:

In our industry, it's all about networking and building relationships. When you introduce someone with an opportunity to start and build their own business, this creates a very unique relationship for both of you. As amazing as these relationships can be, they are also the foundation for your business and your income as well as theirs. You invest a lot of hard work and time into building this relationship, training your team, and working with them to help them grow their business as well. What would happen if someone took that away from you?

We do realize that there is also another side to this. As much as Xyngular's policies are there to protect your business, they are also there to protect the rights of a Distributor and their right to build their business under the sponsor they wish. Xyngular has specifically designed policies to outline the correct process for a Distributor who wishes to build their business under another sponsor if they decide for any reason they are not getting the support they need. If a Distributor wishes to build their business under a different line of sponsorship and it has been over 3 business days since they enrolled, the Distributor must request to terminate their account and wait 6 months before reenrolling. During those 6 months, the Distributor must refrain from ALL Xyngular activity and promotion.

There is a 6-month waiting period because after the inception order has been placed, and the 3-business day time frame has passed, commissions have usually been generated and paid out. By removing the Distributor from the line of sponsorship after this time, the sponsor as well as any applicable upline's commissions are now compromised which effects their business.

## **Best Practices:**

It is always best to ask a prospective enrollee if they have ever heard of or used Xyngular products.

If you learn that this person has been using the product and is either a Distributor or Member, ask them when they enrolled and if they are active.

 If the Distributor has been active, (we define active as someone who has: ordered, enrolled, or promoted Xyngular in the last 6 months) it is



## **CROSS SPONSORING & LINE SWITCHING**

inappropriate to encourage them to reenroll using false information.

- If an active Distributor expresses concerns that they have not been receiving adequate support from their current sponsor, encourage them to reach out to the next upline for support. This is not discouraged in any way. You may also refer them to the Compliance department. The compliance team will do everything possible to direct the Distributor to the next upline leader that can help them continue to grow their business.
- If for any reason there is no salvaging the relationship or business of this Distributor, advise the Distributor of the 6-month rule. Once 6 months have passed, you may help that Distributor reenroll and begin building their business again.

